



TRANSFORM YOUR PATIENT REFERRAL PROCESS

STORE | AUTOMATE | UNLOCK

- CHALLENGE

Complex and Inaccurate Patient Referral Management

As patient-centered care increases, secondary care facilities leaders seek an optimal patient referral management process that helps elevate patient experiences. Proper patient referral management can have a financial impact for both fee-for-service and value-based reimbursement models.

Today, as average lengths of stay have shortened and regulations around reimbursement and compliance become increasingly complex, making decisions about patient referrals quickly, accurately, and effectively is crucial.

+ SOLUTION

Assistance with Revenue Growth, Operational Efficiency and High-Quality Patient Care

Iron Mountain Patient Referral solution is a purpose-built software as a service (SaaS) offering that helps streamline complex admissions review and referral processes.

Referrals from hospital discharge systems are ingested into a secure information management and content services platform, from which key metadata required to access patient eligibility is extracted. The platform enables you to quickly and easily isolate and review the metadata required to qualify patient eligibility.

How Does It Work?



INGEST Ingest Patient Files

Medical history discharge documents from fax, EDR and other systems are ingested into the platform



STORE Encrypted Files in Secure Repository

Role-based permissions enable authorized users to access your documents in a secure platform 24/7, with integration to other patient management solutions as needed



AUTOMATE Extract Key Patient Metadata

Apply your business rules to generate key metadata needed to align patients with appropriate facilities



UNLOCK Easily View Relevant Patient Information

Dashboards neatly extract and categorize relevant patient clinical details and financial information to enable more seamless decision making

WHAT YOU GAIN

- + **SIMPLIFIED** referral coordination so you can quickly direct the relevant patients to the right facilities for optimal care
- + **STREAMLINED** and time-saving approach to reviewing lengthy referrals and an automated process to parse out ineligible referrals
- + **ENHANCED** data-based decision making that strengthens relationships with referring hospitals, patient, families and caregivers

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