



SOLUTION BRIEF

PATHOLOGY STORAGE MANAGEMENT





WHAT IF YOU COULD

- Reclaim space in your laboratory by securely moving your slides and blocks offsite?
- Protect the integrity of your specimens with the optimal temperature and access controls?
- Reduce the time and resources required to track, locate, and retrieve your assets?

Hospitals and laboratories today face a multitude of challenges – from increasing test utilization scrutiny to significant reimbursement rate reductions. In order to successfully compete in this environment, you need to cut cost or add value.

WE PROTECT WHAT YOU VALUE MOST™

BUSINESS CHALLENGE

You're responsible for managing the slides and blocks that are critical to the success of your pathology department. But as you are asked to do more with less and your volume of specimens continues to grow, the proper storage and management of these assets becomes an ever-increasing burden on your limited resources.

To address this issue, many laboratories have resorted to storing their slides and blocks in sub-optimal storage locations or in high-value real estate – often thinking that because they're onsite, they're secure and accessible. In reality, this approach could place your slides and blocks at risk of degradation and unauthorized access, jeopardizing the integrity of your inventory and your ability to find what you need when it's needed.

IRON MOUNTAIN PATHOLOGY STORAGE MANAGEMENT

With Iron Mountain® Pathology Storage Management, you'll be able to free up your valuable storage space while ensuring the integrity of your slides and blocks remains intact. You'll centralize all of your assets offsite in a local, highly secure, temperature-controlled environment to ensure their long-term preservation and improve visibility into where they are and who has access to them.

Iron Mountain's Pathology Storage solution meets the updated 2021 CAP (College of American Pathologists) guidelines for temperature-controlled storage of slides and blocks between 64-80°F (18-27°C).

BENEFITS

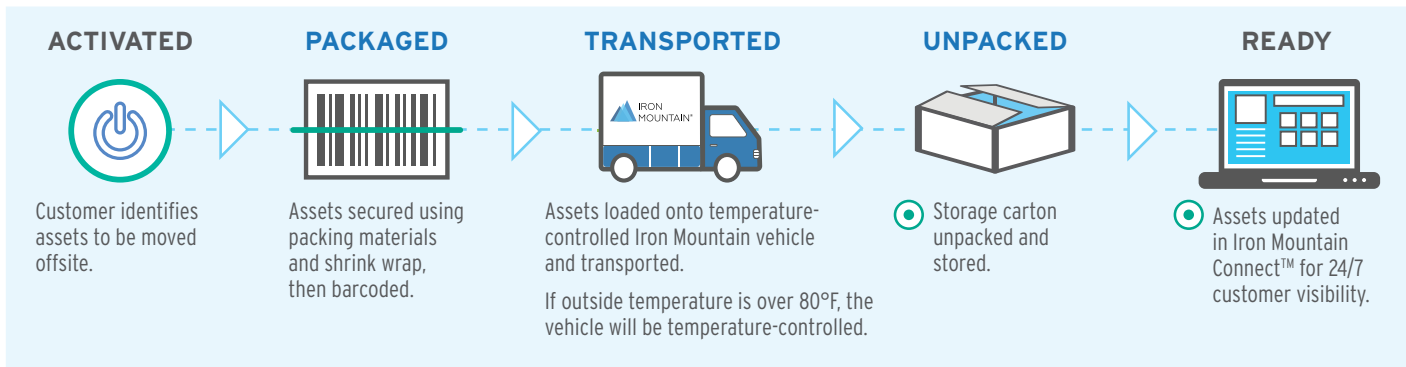
Having a proven pathology-specific approach to the secure transport and storage of your valuable laboratory assets can allow you to:

- Move your slides and blocks to flexible offsite storage with the confidence that your slides and blocks are protected throughout their lifecycle.
- Regulate your environment through temperature controls and pathology-specific processes needed to preserve your specimens over the long term.
- Find what you need, when you need it at any time through an easy-to-use web-based portal allowing you to locate, order, and track your inventory.

HOW IT WORKS

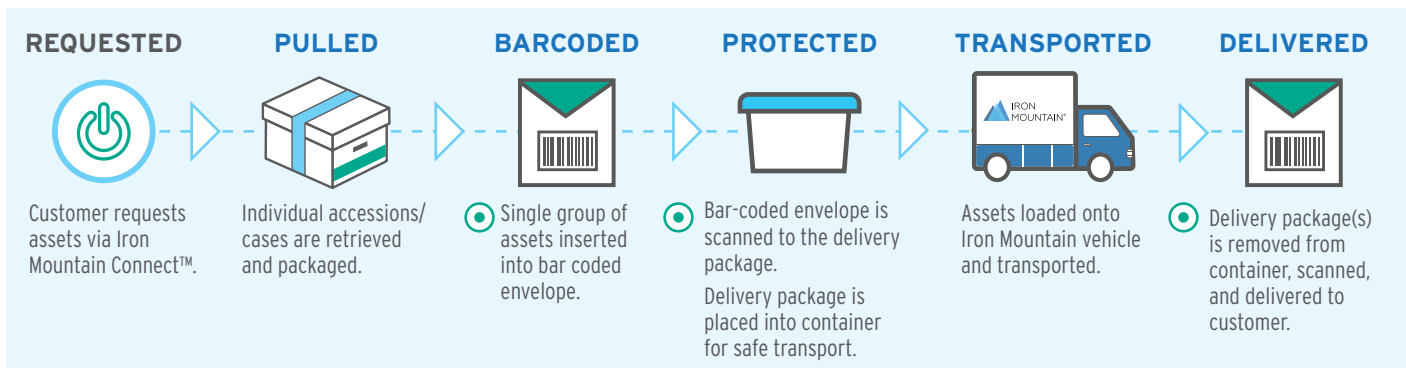
PATHOLOGY INBOUNDING WORKFLOW

🕒 Scan Point & Real-Time Transmission of Custody



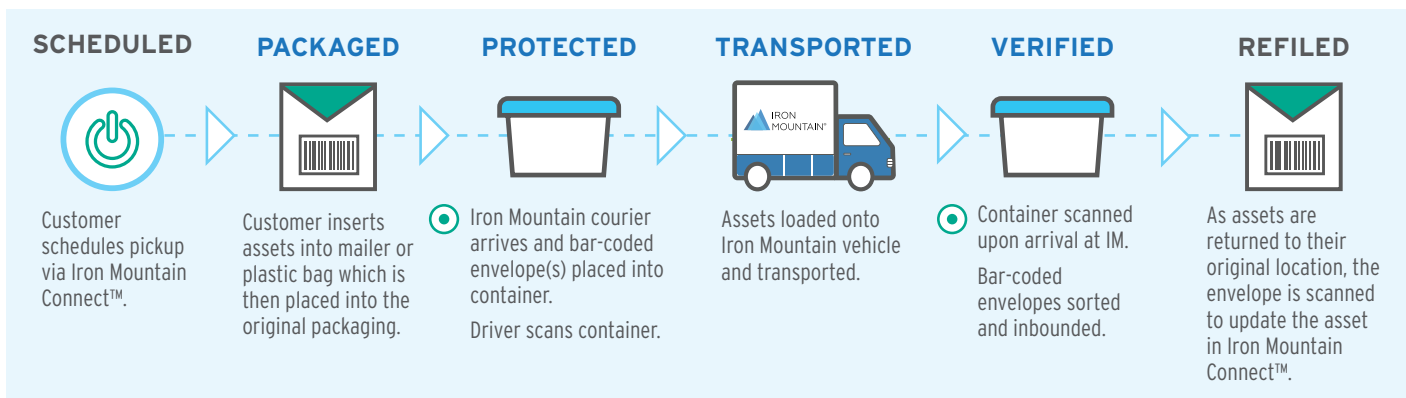
PATHOLOGY RETRIEVAL WORKFLOW

🕒 Scan Point & Real-Time Transmission of Custody



PATHOLOGY REFILE WORKFLOW

🕒 Scan Point & Real-Time Transmission of Custody



WHAT YOU GAIN

- > Space back in your facility and the ability to easily scale storage up or down as needed.
- > Peace of mind that your assets are protected and preserved for the long term.
- > Confidence that what you need is accessible when and where you need it.

PATHOLOGY-SPECIFIC PROCESSES



STORAGE

With our temperature-controlled storage environments, you'll gain access to the virtually unlimited storage required to house your growing volume of slides and blocks. Our network of facilities provides the local service you want, with the temperature and access controls you need to properly track and preserve your assets. Leveraging our pay-as-you grow model, you can quickly and easily scale storage up or down as needed to control costs and eliminate the headache of continually searching for additional storage space.



TRANSPORT

At the foundation of our transport services are pathology-specific procedures, based on best practices that are designed to ensure the secure movement of your irreplaceable assets. Prior to transit, your slides and blocks are securely packaged and placed in coolers that provide both physical and temperature controls. During transit, our highly experienced drivers use real-time, wireless scanning to maintain an auditable chain of custody.



TRACKING

Through our robust tracking capabilities and web-based portal, you'll have access to all the information you need to make timely decisions about your slides and blocks. From the moment we take possession of your specimens, the cases (or accessions) are barcoded and scanned each and every time they are moved, enabling you to track your inventory at any time. With Iron Mountain Connect™, our online portal, you can track the progress of your assets, manage your retention policy, view reports, and schedule pickups from anywhere you have Internet access.

CUSTOMER SUCCESS

After realizing sustained growth in the number of pathology assets under its management, a healthcare organization needed additional space that was adequately designed for long-term storage. It had few internal options, but was reluctant to transport assets offsite. After evaluating Iron Mountain Pathology Storage Management, it became clear it was the right choice. The provider now manages its growing volume offsite, knowing its slides and blocks are protected and accessible.

THE RESULTS

- **Increased accessions/cases from 25 to 300 per delivery**
- **Improved their ability to track, locate, and retrieve their slides and blocks**
- **Reclaimed former storage space by moving all assets older than six months to a local Iron Mountain facility**

800.899.IRON | [IRONMOUNTAIN.COM/PATHOLOGY-STORAGE](https://www.ironmountain.com/pathology-storage)

ABOUT IRON MOUNTAIN

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 220,000 organizations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 50 countries, Iron Mountain stores and protects billions of information assets, including critical business information, highly sensitive data, and cultural and historical artifacts. Providing solutions that include secure storage, information management, digital transformation, secure destruction, as well as data centers, art storage and logistics, and cloud services, Iron Mountain helps organizations to lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working. Visit www.ironmountain.com for more information.

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