



Colocation Data Sheets

## BENEFICIAL RELATIONSHIPS

"We were able to reduce our previous colocation costs by about two-thirds, and we are benefiting from a state-of-the-art facility."

– CBS Interactive

# PHOENIX DATA CENTER (AZP-1)

## COLOCATE WITH CONFIDENCE.

### PROVEN TRACK RECORD. 30+ YEARS OF COLOCATION EXCELLENCE.

Founded in 1951, Iron Mountain is a global leader in storage and information management services. We serve 230,000+ customers (including 95% of the Fortune 1000) in 53 countries from 1,400+ facilities comprising 85 million square feet. Iron Mountain has offered reliable, secure and compliant colocation services since our first wholesale data center customer deployed in the 1980's.

### THREE REASONS TO CHOOSE IRON MOUNTAIN AZP-1



#### COMPLIANCE

Mitigate regulatory risk with the industry's most comprehensive compliance program.



#### INCENTIVES

AZP-1 customers reduce data center costs with no Transaction Privilege Tax (TPT) or Use Tax (sales, etc.)



#### MODULES

Modules provide flexibility, privacy, high-density up to 30 kw/rack, and energy efficiency with 1.2 PUE.



#### LOCATION

Part of a 30-acre Iron Mountain campus, AZP-1 is located 10 minutes east of downtown Phoenix one of the lowest risk U.S. metros for natural disasters.



#### FACILITY

AZP is a 588,000 SF/65.5 MW purpose-built data center with a range of services and Uptime Tier III certification for documented reliability.



#### USE CASES

- Hybrid IT - colocation
- Local production IT
- Local/Regional BCDR
- Regulated IT hosting
- Consolidation, migration



"IT WOULD TAKE US DECADES TO ACHIEVE THE SAME ROI WE RECEIVED IN ONE YEAR. THEY ALIGNED WITH OUR NEEDS AND THAT HAS MADE THEM CRITICAL TO OUR LONG-TERM IT STRATEGY."



### WHOLESALE & RETAIL COLOCATION OPTIONS

Whether you are a cloud provider with multiple facilities across the U.S. or a growing company looking to protect a few critical cabinets, AZP-1 provides a diverse offering of cabinets, cages, suites and data center modules.



### BUILT TO PROTECT ENTERPRISE, REGULATED

AZP-1 security features include a guarded campus entrance, 3-factor access controls, fully background-checked officers/employees and numerous others. We can also handle special customer requests for added protection.



### THE TOOLS TO MAKE OUR DATA CENTER, YOURS

Less than 4% of customers hire in-market data center support. Why? Iron Mountain makes remote data center management easy with on-demand resources and remote hands services procured by the hour or month.

## QUICK REFERENCE GUIDE FOR IRON MOUNTAIN AZP-1

CAMPUS	AZP-1 DATA CENTER	HYBRID IT PLATFORM	COMPLIANCE
30 acres	588,000 SF	Carrier, cloud-neutral	SOC 2 Type II, SOC 1 Type II
Iron Mountain owned	65.5 MW	24 on-net carriers	SOC 3*
Maricopa County	Multiple infrastructure designs	100 Gbps ring AZS-1	ISO 27001, 50001*
Phoenix, AZ	Concurrently maintainable	Add Iron Cloud services	HIPAA*
Location: East of downtown	Highly secure campus	Metro access to AWS®, Azure®	PCI-DSS Level 1*
Facility type: purpose-built	PUE as low as 1.2	Diverse meet-me rooms	FISMA High/ NIST 800-53*
Utility: Arizona Public Service	Offices, conf rooms, break room	Diverse fiber points of entry	Uptime Tier III Certification

There are many data center choices.

There is only one Iron Mountain.

#### PROVEN TRACK RECORD

- Est. 1951: 65+ years of operational excellence
- 30+ years of colocation excellence

#### BENEFICIAL RELATIONSHIPS

- 230,000+ customers
- 95% of Fortune 1000
- 100+ Federal Agencies

#### HYBRID IT PLATFORM

- Easy access to 100's of carriers, cloud providers
- Colocation, Iron Cloud, backup, DR, & migration on one contract

#### PREDICTABLE RESULTS

- Services that work, budgets/standards kept, timelines met
- Culture of accountability & integrity

#### THE SAFE CHOICE

- Comprehensive compliance support
- Stable financials, publicly traded
- Easy to "sell" to internal stakeholders



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